

# 108 - DANA POINT TIDELANDS

## Operational Summary

### Description:

To provide a first class harbor, marina and public recreation facility that offers adventures in boating, fishing, picnicking, shopping, dining, jogging, bicycling, and marine educational opportunities with an emphasis on safety and family fun. This must be accomplished while managing a delicate coastal resource and operating as a financially self-sustaining entity.

### Strategic Goals:

- Revitalization of Dana Point Harbor land and water side facilities.

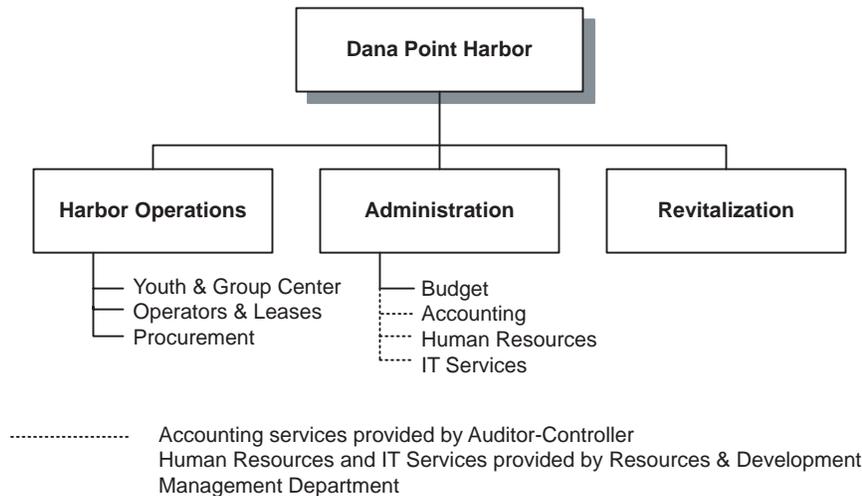
### FY 2006-07 Key Project Accomplishments:

- Completion of the Dana Point Harbor launch ramp refurbishment project.
- Completion of the sampling analysis plan for the Harbor dredging project.
- Completion of the Harbor tree trimming project.
- Submittal of commercial core project to the California Coastal Commission.
- Made significant progress in the design layout of the marina renovation project.

### At a Glance:

|  |            |
|--|------------|
| Total FY 2006-2007 Actual Expenditure + Encumbrance: | 22,310,252 |
| Total Final FY 2007-2008                             | 81,759,663 |
| Percent of County General Fund:                      | N/A        |
| Total Employees:                                     | 17.00      |

## Organizational Summary



**County Tidelands/Dana Point** - This fund is financed by revenue derived from rents and leases on or adjacent to state tidelands in Dana Point Harbor, granted in trust to the County, and is for use to benefit those granted lands.

### Ten Year Staffing Trend:



### Ten Year Staffing Trend Highlights:

- The Dana Point Tidelands Fund 108 transferred out 10 positions to the Harbors, Beaches & Parks (HBP) Fund 405 for the creation of the Dana Point Harbor Department. These positions provided oversight for the portions of Dana Point Harbor included in the regional park system.
- An additional 2 positions were transferred to the HBP Fund 405 and the RDMD Fund 080 because these positions spend most of their working time in the above mentioned funds.

- 2 additional positions were transferred from Fund 113 to the Dana Point Harbor Fund to support the creation of the management team for the new Dana Point Harbor Department.
- 1 position was transferred in from the HBP fund to support workload at the Dana Point Youth and Group Center.
- An additional 2 positions an Administrative Manager II and an Office Specialist were approved by the Board of Supervisors for the Dana Point Harbor Department.
- The net decrease to Fund 108 was 7 positions. The total position count is 17.

## Budget Summary

### Plan for Support of the County's Strategic Priorities:

The Department plans to utilize the California Department of Boating and Waterways low interest loans to finance the Dana Point Harbor marina renovation project. The Department also proposes the issuance of bond debt to be used in combination with fund balances, reserves and future cash flows to finance the commercial core revitalization project.

### Changes Included in the Base Budget:

The fiscal year 07/08 base budget includes proposed bond revenue in the amount of \$42M to pay for a portion of the Dana Point Harbor commercial core revitalization project. The remainder of the project will be paid from fund balance, reserves and future cash flows.

### Final Budget History:

| Sources and Uses   | FY 2005-2006   | FY 2006-2007            | FY 2006-2007                                   | FY 2007-2008 | Change from FY 2006-2007 |         |
|--------------------|----------------|-------------------------|--|--------------|--------------------------|---------|
|                    | Actual Exp/Rev | Budget<br>As of 6/30/07 | Actual Exp/Rev <sup>(1)</sup><br>As of 6/30/07 | Final Budget | Actual<br>Amount         | Percent |
| Total Positions    | 17             | 17                      | 17   | 17           | 0                        | 0.00    |
| Total Revenues     | 24,900,123     | 36,835,888              | 35,980,543                                     | 81,759,663   | 45,779,120               | 127.23  |
| Total Requirements | 19,735,136     | 36,835,888              | 20,878,590                                     | 81,759,663   | 60,881,073               | 291.60  |
| Balance            | 5,164,987      | 0                       | 15,101,954                                     | 0            | (15,101,954)             | -100.00 |

(1) Amounts include prior year expenditure and exclude current year encumbrance. Therefore, the totals listed above may not match Total FY 2006-07 Actual Expenditure + Encumbrance included in the "At a Glance" section.

Detailed budget by expense category and by activity is presented for agency: Dana Point Tidelands in the Appendix on page A101

### Highlights of Key Trends:

- Increased revenue from West basin marina due to conversion from ground lease to operating agreement and CPI adjustment to slip rents.
- Increased revenue from East basin marina from CPI adjustment to slip rents.
- Increased revenue and occupancy rates from the Dana Point Marina Inn due to more aggressive marketing by hotel management.
- Increased revenue and occupancy rates from the guest dock operation through more efficient logistics management.

### Budget Units Under Agency Control:

| No. | Agency Name                        | County Tidelands/Dana Point |
|-----|------------------------------------|-----------------------------|
| 108 | Dana Point Tidelands               | 81,759,663                  |
| 12K | Dana Point Marina DBW Loan Reserve | 1,030,525                   |
|     | Total                              | 82,790,188                  |



## 108 - Dana Point Tidelands

### Summary of Final Budget by Revenue and Expense Category:

| Revenues/Appropriations                | FY 2006-2007        |                   | FY 2006-2007                  |                   | Change from FY 2006-2007 |                 |
|--|---------------------|-------------------|-------------------------------|-------------------|--------------------------|-----------------|
|  | FY 2005-2006        | Budget            | Actual Exp/Rev <sup>(1)</sup> | FY 2007-2008      | Actual                   |                 |
|  | Actual Exp/Rev      | As of 6/30/07     | As of 6/30/07                 | Final Budget      | Amount                   | Percent         |
| Fines, Forfeitures & Penalties         | \$ 109,249          | \$ 141,500        | \$ 170,844                    | \$ 210,250        | \$ 39,406                | 23.07%          |
| Revenue from Use of Money and Property | 20,943,099          | 22,999,600        | 23,932,916                    | 25,093,776        | 1,160,860                | 4.85            |
| Intergovernmental Revenues             | 705,723             | 2,887,000         | 2,279,440                     | 1,502,000         | (777,440)                | -34.11          |
| Charges For Services                   | 556,765             | 955,000           | 892,677                       | 738,500           | (154,177)                | -17.27          |
| Miscellaneous Revenues                 | 220,509             | 37,800            | 280,650                       | 86,450            | (194,200)                | -69.20          |
| Other Financing Sources                | 2,127,000           | 4,650,000         | 3,150,000                     | 43,500,000        | 40,350,000               | 1,280.95        |
| <b>Total FBA</b>                       | <b>1,745,269</b>    | <b>5,164,987</b>  | <b>5,164,987</b>              | <b>10,628,687</b> | <b>5,463,700</b>         | <b>105.78</b>   |
| Reserves                               | 12,092              | 1                 | 1                             | 0                 | (1)                      | -100.00         |
| Reserve For Encumbrances               | (1,519,583)         | 0                 | 109,028                       | 0                 | (109,028)                | -100.00         |
| <b>Total Revenues</b>                  | <b>24,900,123</b>   | <b>36,835,888</b> | <b>35,980,543</b>             | <b>81,759,663</b> | <b>45,779,120</b>        | <b>127.23</b>   |
| Salaries & Benefits                    | 1,329,566           | 1,543,293         | 1,370,472                     | 1,584,668         | 214,196                  | 15.63           |
| Services & Supplies                    | 15,524,913          | 24,351,548        | 16,683,660                    | 15,846,558        | (837,102)                | -5.02           |
| Other Charges                          | 0                   | 2,487,500         | 9,424                         | 850,000           | 840,576                  | 8,919.52        |
| Fixed Assets                           | 699,028             | 7,913,129         | 2,628,534                     | 63,136,228        | 60,507,694               | 2,301.96        |
| Other Financing Uses                   | 358,827             | 540,418           | 186,500                       | 342,209           | 155,709                  | 83.49           |
| Reserves                               | 1,822,801           | 0                 | 0                             | 0                 | 0                        | 0.00            |
| <b>Total Requirements</b>              | <b>19,735,136</b>   | <b>36,835,888</b> | <b>20,878,590</b>             | <b>81,759,663</b> | <b>60,881,073</b>        | <b>291.60</b>   |
| <b>Balance</b>                         | <b>\$ 5,164,987</b> | <b>\$ 0</b>       | <b>\$ 15,101,954</b>          | <b>\$ 0</b>       | <b>\$ (15,101,954)</b>   | <b>-100.00%</b> |

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